### CORPORATE GOVERNANCE REPORT

# **DEFINITION**

Corporate Governance is a set of structure and process of relationships between Company's management, its board and its shareholders to enhance its competitiveness towards business prosperity and long-term shareholder value taking into consideration the interests of other stakeholders.

The above definition is as recommended by the SEC and the Company has endeavoured to follow the same completely in letter and spirit.

Precious Shipping Public Company Limited (The Company) recognizes that Good Corporate Governance is important and necessary for sustainable growth in business and long term shareholder value, and accordingly, the Board has set up a Corporate Governance Policy Manual, Business Ethics and Code of Conduct Manual which have been disclosed on the website of the Company under the subject of "Corporate Governance".

The Company has recently won the following awards for Good Corporate Governance:

- Ranked in 2007 by "The Asset" Magazine of Hong Kong as the Best Company in Thailand for Corporate Governance in the annual list of the Best Governed 60 Companies in Asia.
- Classified as one of the Companies with "Very Good" for Corporate Governance in the SET's Corporate Governance Report of Thai Listed Companies 2006.
- Conferred the "Best Corporate Governance Report" "(and Best Performance") Award by the SET at the "SET AWARDS 2006".

The Company's implementation of Good Corporate Governance Principles is outlined in 5 sections hereunder as follows:

## 1. RIGHTS OF SHAREHOLDERS

The Company recognizes the rights of shareholders in accordance with good corporate governance guidelines and has conducted its affairs with a view to protecting shareholders' right and also encouraging shareholders to exercise their rights. The policy for maintaining rights of shareholders is part of the Company's Corporate Governance Policy Manual which is disclosed on the Company's website.

The Company is responsible to the shareholders in terms of information disclosure, accounting methods, internal information usage, and conflict of interests. The Board of Directors and management are expected to be honest and any decision must be based on honesty and fairness to both major and minor shareholders, and for the collective benefit of all. Some of the policies and procedures followed to protect the Rights of the Company's shareholders are as follows:

### 1.1 Appointment of Board members

The Company has continuously improved the requirement of documents required for the appointment of each board member individually to give additional information in the nominees'/existing Directors' profile in the Company's Annual report and also to present to the Company's shareholders in the AGM. The aforesaid information is provided so that the Company's shareholders can get correct and complete information, which is relevant and required for their appointment as follows:

Nominee's/Director's profile: Name, position, age, education, relevant knowledge, occupation, working experience and illegal acts (if any).

Nominees'/Director's positions in any materially connected business

Nomination procedures (in case of the Directors who retire by rotation)

Directors' previous performance as Director in terms of meeting attendance

#### 1.2 Consideration of the policy on Directors' remuneration

The Company follows the policy of obtaining the approval of the policy on Directors' remuneration from the shareholders in the AGM and has also disclosed guidelines/procedures for determining Directors' remuneration in 5.5 hereunder.

#### 1.3 Appointment of auditors

The Company follows the policy of obtaining the approval of appointment of auditors from the shareholders in the AGM and has improved the information disclosure for the correctness and completeness of the information required for the decision on the appointment of auditors. The information provided in the AGM includes details as follows:

Auditor's firm

Auditor's name

Auditor's remuneration for approval including separate disclosure for audit and non-audit related remuneration

Auditor's remuneration for the previous year

Relationship with the Company such as being the Company's advisor

Number of years as the Company's auditor (in case of reappointment of the present auditor)

Auditor's performance

The reasons for changing the Auditor (in case the Company appoints a new auditor)

### 1.4 Consideration of the dividend policy

The Company obtained the approval of the new dividend policy in the shareholders' meeting in year 2004 and will continue to obtain such approvals in case of any changes in future.

### 1.5 Consideration of the share repurchase plan

The Company obtained the approval for the share repurchase plan from the shareholders in the shareholders' meeting, authorizing the Board of Directors to repurchase the Company's shares in accordance with SET/SEC regulations and provided the correct and complete information required for their decision.

### 1.6 Shareholders' Meetings

The Company has followed the recommended practices of SET/SEC for holding shareholders' Meeting as follows:

- For the annual general meeting of shareholders (AGM) of 2006, which, is being repeated in 2007, the Company has provided an opportunity to the shareholders to propose agenda items for the AGM and set up the policy and communication channels through the website and announcement through the SET, based on which, a shareholder or a group of shareholders could propose an agenda item for consideration in the AGM.
- Providing a complete and correct notice with full information to call shareholders' meeting is the normal policy of the Company. The notice includes the objective and reasons for each agenda item apart from the Board of Director's comment/opinion, which, has always been included. It is made certain that the Company does not amend the agenda of the shareholders' meeting without giving notice to shareholders.
- The Company discloses the draft notice of shareholders' annual general meeting (AGM) on the Company's website before sending out to shareholders and informs the AGM date to the SET at least 45 days before the date of the AGM. The Company also sends the AGM notice to shareholders, at least 14 days in advance of the AGM.
- The Company publishes the notice of shareholders' meeting in both Thai and English language newspapers for three consecutive days and at least 14 days prior to shareholders' meeting.
- The Company provides full opportunity for shareholders to participate in the meetings and encourages the shareholders to ask relevant questions which are answered by Management and/or related persons.
- The Company prepares minutes of shareholders' meetings, which are clear and complete and include the names of board members' who attended the meeting. The minutes also include a correct and complete record of questions/answers, voting method, vote counting procedure and voting results.
- The Company has always followed the policy of obtaining shareholders' approval for any major event and in case of any serious situation that affected the Company's operations and provided correct and complete information required for their decision. An example of this was the acquisition of 15 ships during the year 2004 and the signing of contracts for 12 new buildings during the year 2007, for which, the Company also appointed an Independent Financial Advisor to advise the shareholders in both cases.
- The Company follows the policy of regularly reviewing the outstanding unpaid dividends and tries to contact each shareholder who may have, for some reason, not received the dividends. Thereafter, the Company helps shareholders in terms of reminding and advising them on the required procedures to collect the dividends.

During the year 2007, the Company held three shareholders' meetings which were the Annual General Meeting (AGM) on 24<sup>th</sup> April 2007 and two Extraordinary General Meetings (EGM) on 6<sup>th</sup> July 2007 and 30<sup>th</sup> August 2007 at Amari Atrium Hotel, All Board members attended the AGM of 2007 and EGM No. 2/2007 and more than 90% of the Board members attended EGM No. 1/2007, which also included Audit Committee Members and Independent Directors. The Auditors also attended the AGM of shareholders to answer any questions raised by shareholders in respect of the accounts or the conduct of the Audit. The Chairman of the meeting explained the voting procedures to shareholders when the meeting was started and provided equal opportunity to all shareholders to examine the Company's operations, to ask questions and express their opinions and advice, and ensured that all items and resolutions including questions and answers were properly recorded in the minutes of the meeting Thereafter, the minutes of shareholders' meetings were also sent to the SET and also disclosed on the website of the Company under the subject of "Investor Relations" within 14 days after the meetings.

### 2. EQUITABLE TREATMENT OF SHAREHOLDERS

The Company recognizes the equitable treatment of shareholders in terms of calling and holding shareholders meetings and for protecting the Rights of Shareholders for other matters by taking the following steps:

- Date, time, venue of the meeting is convenient to attend.
- Offering one-share-one-vote.
- Facilitate proxy voting: clearly specifying the documents required to give proxy and by sending out the Notice to the extent possible under the regulations, to the Company's shareholders at least 14 days prior to the meeting date. For shareholders who are unable to attend the meeting, the Company has designated the Chairman and/or Independent Director to attend and to vote on their behalf in each meeting. Full details for this purpose are provided in the Notice of shareholders' meetings.
- Registration period is commenced at least 1 hour in advance to keep adequate time for completion of registration.
  - Providing ballot papers for each agenda item.
- Arranging barcode system for registration and vote counting for shareholders' convenience and accuracy of the vote-count.
- Providing an opportunity to shareholders to propose agenda items in advance for the Annual General Meeting of Shareholders (AGM) through various channels including the Company's web site.
- Providing an opportunity for shareholders to elect Director by voting on the given ballot papers for each of the Directors separately.
  - Not adding any new agenda item without notice to shareholders in advance.
  - Directors disclosing their interests and those of their related parties to the Board.

- Directors reporting their ownership of Company's shares to the Board regularly.
- Providing detailed explanation of related-party transactions characterizing names, relationship, policy, and value of each transaction as explained under the "Connected Transactions" section of this Annual Report. No non-compliance cases involving related-party transactions have been detected.
- Following an appropriate policy and laying down procedures for monitoring the use of insider information as explained under the "Insider Trading Controls" section of this report. No cases of insider trading involving the Directors and/or the management have been detected.

### 3. ROLE OF STAKEHOLDERS

The Company recognizes the importance of all stakeholder groups whether it is the internal stakeholders such as shareholders, employees and management of the Company and subsidiaries or external stakeholders such as creditors, suppliers, customers, communities, government agencies and other related organizations. The Company is aware that the support from each stakeholder would help establish the Company's competitive advantages and profitability, which, would contribute greatly to the Company's long term success and prosperity. The Company has also amended the Company's web site to include under the subject of "Stakeholder Activities", the Policy and Code of Conduct towards stakeholders in Business Ethics and Code of Conduct Manual and included therein a way whereby the website can be used as one of the intended channels for any stakeholder to express his/her opinion and contact the Board of Directors in case they wish to contact the Board of Directors directly without going through the management..

Management: The Company recognizes that Management is one of the key success factors for the Company's operations and accordingly, Management remuneration is appropriately structured and comparable with the Industry norms and other equivalent listed companies in Thailand. The Management is also allowed to work independently without interference as defined in their duties and responsibilities, which are approved by the Board of Directors.

Employees: The Company recognizes that employees are one more key success factor for the Company's operations. The Company provides equal opportunities in employment, job security, and career advancement, as well as adhering to other good principles related to employees and employment. The Company also ensures that employees are adequately knowledgeable and skillful to perform their jobs for the Company's business, and understand relevant code of conduct and practice and are encouraged to gain knowledge and ability and keep them updated following Industry trends. The subject of safety and occupational health of all seafarers serving onboard the Company's ships has been explained under the subject of "Corporate Social Responsibility (CSR) Statement" of this Annual Report.

The Company provides remuneration to office employees as salary, bonus, and other benefits, like Provident Fund on a voluntary basis, although the same is not required by law. Remuneration is based on their performance, roles and duties and incentives/increments/bonuses are also based on financial

have an ESOP plan in place since the Company feels that to a large extent, the share price of the Company depends on a number of factors beyond the employees' direct control like the state of the International Freight markets and therefore, the Company's share price may not adequately reflect the better performance of the employees. Therefore, the Company has implemented a profit sharing scheme, which ensures that the employees are paid bonus annually based on the performance of the Company against specified quantitative targets, which are laid down annually in advance.

The Company provides in-house and external training for officers of the Company both at Head Office as well as on the Ships. The costs of such training are borne by the Company. Moreover, the Company allows special leave and flexible working hours for employees who are undergoing longer term professional or degree courses. Moreover, the Company supports good relationship between all employees including the management.

Brokers: The Company recognizes that ship-brokers with whom the Company regularly deals with for obtaining business for Company's ships are one of the key success factors. Accordingly, terms are negotiated with a view to ensuring fairness and in keeping with industry norms so as to ensure a long term working relationship.

Creditors: The Company recognizes Financial Creditors as one more important success factor who provide funds which are particularly required for the Company's highly capital intensive business. The Company complies with all terms in borrowings including compliance with the objectives of using the borrowed funds, repayment, collateral, and other conditions as may be agreed.

Suppliers: The Company recognizes the importance of satisfied Suppliers and the Company always ensures that terms and conditions for suppliers are based on industry norms and practices and thereafter, agreed terms and conditions are strictly followed by the Company.

Customers: The Company recognizes that the Customers are the key success factors for the Company's operations. The Company always protects customers' interests, is attentive and ultimately responsible for the needs of the customers with regard to service, and in setting and maintaining steady standards of service. The customers' confidential information is used exclusively for concerned business, without revealing it unless required by laws, regulations, or with consent from the information owners, including issues related to marketing, market power exercises, price setting, and details of services, quality and safety.

Competitors: The Company acts within the rules of fair trade, not destroying trade competitors' reputations with false allegations against their companies without truth, nor does the Company access competitors' confidential information or use dishonest or inappropriate means for any purpose.

Social Responsibility to the Community: the Company recognizes its responsibility to the Community and is often involved in supporting community activities and being attentive to the consequences of the Company's conduct that affect the people more than what the laws require, including making efforts to absorb social accountability. The Company has provided a separate detailed report under the subject of "Corporate Social Responsibility (CSR) Statement" of this Annual Report.

Regulators: Apart from the various regulations which the Company's ships are subjected to and explained hereunder in this Report, on a corporate level, the Company recognizes that Government is a regulator who is in control of the Company's operations in respect of the fairness and transparency of trading. The Company recognizes the significance of compliance with related laws and regulations and has included its review of compliance as one of the duties of the internal audit department headed by a qualified Internal Auditor. Internal auditors provide an annual compliance review report of related laws and regulation and directly report to the Audit Committee as explained under the "Audit Committee Report" of this Annual Report.

**Environment:** The Company recognizes that shipping operations if conducted irresponsibly may affect the environment, particularly in terms of air and/or water pollution.

For the Environmental Protection Policy, the Company is committed to the protection and conservation of the environment and ranks environmental considerations equally with commercial and operational factors in managing its operations and implements this policy. The Company has provided a separate detailed report under the subject of "Corporate Social Responsibility (CSR) Statement" of this Annual Report.

## 4. DISCLOSURE AND TRANSPARENCY

The Company has tightened procedures to take care of important information to be disclosed, including both financial and non-financial statements and Reports. The information is disclosed correctly, accurately, on a timely basis and transparently through the proper channels that users could fairly and trustfully access.

### 4.1 Board of Directors' Report

The Board of Directors is responsible for the Company and its subsidiaries' financial statements and financial information presented in this Annual Report. The Report on the Board of Directors' Responsibilities for Financial Statements is presented along with the Report of Independent Auditor and Audited Financial Statements in this Annual report.

# 4.2 Directors and Management Remuneration

The Board of Directors appointed the Remuneration Committee in their meeting held on 15<sup>th</sup> November 2007 in order to oversee the remuneration of Directors and Management. The proposal of the Directors' Remuneration and the recommendations and opinion of the Board of Directors regarding the Directors' Remuneration would be presented for approval in shareholders' meeting. The details of Remuneration Committee such as members, qualification, duties, responsibilities and criteria to determine remuneration are disclosed on the website of the Company and under the subject "Management Structure" of this Annual Report.

In the years 2007 and 2006, the Company paid the Directors' Remuneration as a fixed annual amount which was approved in Shareholders' Meeting as follows:

|   |                                    | Amount            |      |  |
|---|------------------------------------|-------------------|------|--|
| Name of Director                        | Position                           | (In million Baht) |      |  |
|   |                                    | 2007              | 2006 |  |
| Admiral Dr. Amnad Chandanamattha*       | Chairman of the Board of Directors | 1.38              | 1.25 |  |
| 2. Mr. Khalid Moinuddin Hashim          | Managing Director                  | 0.50              | 0.45 |  |
| 3. Mr. Munir Moinuddin Hashim           | Executive Director                 | 0.50              | 0.45 |  |
| 4. Mr. Khushroo Kali Wadia              | Executive Director                 | 0.50              | 0.45 |  |
| 5. Mr. Jaipal Mansukhani**              | Director                           | 0.50              | 0.45 |  |
| 6. Police Lt.Gen Kiattisak Prabhavat*** | Independent Director               | 0.88              | 0.79 |  |
| 7. Mr. Chira Panupong                   | Independent Director               | 0.50              | 0.45 |  |
| 8. Mr. Thira Wipuchanin                 | Independent Director               | 0.50              | 0.45 |  |
| 9. Mr. Suphat Sivasriaumphai*           | Independent Director               | 0.69              | 0.62 |  |
| 10. Miss Nishita Shah                   | Non-executive Director             | 0.50              | 0.45 |  |
| 11. Mr. Kirit Shah****                  | Director                           | 0.33              | -    |  |
| 12. Mr. Peter Feddersen****             | Independent Director               | 0.33              | -    |  |
| Total                                   |                                    | 7.11              | 5.81 |  |

- \* Inclusive of remuneration as Audit Committee Member
- \*\* Employed in an executive position as a full-time employee in the Company's subsidiary
- \*\*\* Inclusive of remuneration as Audit Committee Chairman
- \*\*\*\* Remuneration is partial and not for the full year since appointed in April 2007

The remuneration of the senior management included their salary, bonus, and other remuneration (income tax, house rental, and reimbursement of children's school fees in 2006). During the years 2007 and 2006, the Company (and subsidiary) paid the remuneration to senior management (including the Executive Directors) as follows:

|                                      |                                     | Amount            |       |  |
|--------------------------------------|-------------------------------------|-------------------|-------|--|
| Name of Director and Management      | Position                            | (In million Baht) |       |  |
|                                      |                                     | 2007              | 2006  |  |
| Mr. Khalid Moinuddin Hashim          | Managing Director                   | 16.96             | 10.13 |  |
| 2. Mr. Munir Moinuddin Hashim        | Director (Commercial)               | 14.36             | 11.32 |  |
| 3. Mr. Khushroo Kali Wadia           | Director (Finance)                  | 13.02             | 9.89  |  |
| 4. Mr. Jaipal Mansukhani             | Director (full time employed in the | 12.48             | 9.73  |  |
|                                      | Company's subsidiary)               |                   |       |  |
| 5. Mr. Shrilal Gopinathan            | Vice President (Commercial)         | 7.34              | 6.35  |  |
| 6. Mr. Koka Venkataramana Sudhakar   | Vice President (Fleet Management)   | 7.01              | 6.41  |  |
| 7. Mr. Kodakara Veettil Murali Menon | Vice President (Technical)          | 6.55              | 6.08  |  |
| 9 Mr. Naglakantan Vagudayan          | Vice President (Disk Management)    | 6 15              | 5 E 7 |  |

| 9. Mr. Stephen Korah              | Vice President                          | 4.83   | 4.81  |
|-----------------------------------|---|--------|-------|
|                                   | (International Safety Management)       |        |       |
| 10. Mr. Kamal Kumar Dua           | Vice President (Information Technology) | 5.36   | 5.02  |
| 11. Ms. Somprathana Thepnapaplern | Assistant Vice President                | 2.94   | 2.41  |
|                                   | (Finance & Accounts)                    |        |       |
| 12. Mr. Kiran Kesarinath Vaidya   | Senior Manager (Accounts & MIS)         | 3.94   | 4.43  |
| 13. Mr. Yingyong Kanghae          | Senior Manager - Group Accounts         | 2.35   | 1.61  |
| Total                             |   | 103.29 | 83.76 |

The comparison of remuneration of Chairman, Directors, Chairman of Audit Committee, Audit Directors and Management between the Company and other listed companies and listed companies in the service/transportation sector is as follows:

Unit: Thousand Baht / Person / Year

| Description        | *PSL **Other listed |          |          |                | I Companies |                      |        |           |
|--------------------|---------------------|----------|----------|----------------|-------------|----------------------|--------|-----------|
|                    |                     |          | Tı       | ransportation  | &           | All Listed Companies |        | nies      |
|                    |                     |          | L        | ogistics Secto | or          |                      |        |           |
|                    | 2007                | 2006     | Mean     | Min            | Max         | Mean                 | Min    | Max       |
| Chairman           | 1,190.00            | 1,080.00 | 1,192.45 | 25.00          | 3,360.00    | 951.86               | 15.00  | 9,792.00  |
| Directors          | 469.70              | 450.00   | 635.43   | 37.14          | 1,807.78    | 519.17               | 23.53  | 6,666.67  |
| Management         | 7,945.38            | 6,443.07 | 3,250.33 | 928.46         | 8,338.85    | 3,253.50             | 15.00  | 26,062.00 |
| Chairman of        | 375.00              | 337.50   | 333.25   | 30.00          | 801.00      | 262.26               | 28.00  | 3,500.00  |
| Audit Committee*** |                     |          |          |                |             |                      |        |           |
| ***Audit Directors | 190.00              | 168.75   | 288.25   | 30.00          | 801.00      | 179.67               | 20.00  | 1,400.00  |
| Total              | 10,170.08           | 8,479.32 | 5,699.71 | 1,050.60       | 15,108.63   | 5,166.46             | 101.53 | 47,420.67 |

Unit: Thousand Baht / Person / Year

| Description        | *P:       | SL       | **Other listed Companies     |          |                                    |                              |        |           |
|--------------------|-----------|----------|------------------------------|----------|------------------------------------|------------------------------|--------|-----------|
|                    |           |          | Listed Companies with annual |          |                                    | Listed Companies with annual |        |           |
|                    |           |          | Revenue from 5,000 MB to     |          | Net Profit/(Loss) from 1,000 MB to |                              |        |           |
|                    |           |          | 10,000 MB                    |          |                                    | 10,000 MB                    |        |           |
|                    | 2007      | 2006     | Mean                         | Min      | Max                                | Mean                         | Min    | Max       |
| Chairman           | 1,190.00  | 1,080.00 | 973.65                       | 40.00    | 3,665.75                           | 1,920.23                     | 63.33  | 6,480.00  |
| Directors          | 469.70    | 450.00   | N.A.                         | N.A.     | N.A.                               | N.A.                         | N.A.   | N.A.      |
| Management         | 7,945.38  | 6,443.07 | 4,009.30                     | 909.53   | 13,978.00                          | 6,211.22                     | 343.33 | 18,211.67 |
| Chairman of        | 375.00    | 337.50   | 256.34                       | 82.00    | 600.00                             | 535.66                       | 80.00  | 3,500.00  |
| Audit Committee*** |           |          |                              |          |                                    |                              |        |           |
| ***Audit Directors | 190.00    | 168.75   | N.A.                         | N.A      | N.A                                | N.A                          | N.A    | N.A       |
| Total              | 10,170.08 | 8,479.32 | 5,239.29                     | 1,031.53 | 18,243.75                          | 8,667.11                     | 486.66 | 28,191.67 |

<sup>\*</sup> PSL's figures are actuals of respective years

<sup>\*\*</sup> From SET's Remuneration report for the year 2006

<sup>\*\*\*</sup> Additional Remuneration as Chairman of Audit Committee/Audit Director

### 4.3 Relations with investors

The Board of Directors recognizes the importance of accurate, complete and transparent disclosure of financial information and general information, which may affect the Company share price. The Company provides the information through the channel of the SET, the Company's website and through regular newsletters and communications from the Managing Director. While the Company undertakes investor relations at the top management level, the Company has also designated persons as the contact points in the Company to service investors, shareholders, analysts and public as under:

| Mr. Khalid Moinuddin Hashim    | Managing Director   |
|--------------------------------|---|
|                                | Telephone 66 2696 8801 Email at kh@preciousshipping.com   |
| Mr. Khushroo Kali Wadia        | Executive Director  |
|                                | Telephone 66 2696 8836 Email at kw@preciousshipping.com   |
| Khun Teerada Tanthansakul      | PR and Corporate Affairs Executive                        |
|                                | Telephone 66 2696 8820 Email at corp@preciousshipping.com |
| Khun Somprathana Thepnapaplern | AVP (Finance & Accounts) and Company Secretary            |
|                                | Telephone 66 2696 8856 Email at som@preciousshipping.com  |

The Company has joined many events for press/analysts briefings, which are attended personally by the Managing Director. Some of the major events in which the Company participated in the last three years are enumerated herein as under:

| Year / Times | Analyst Meetings | Investor | Presentations | Press & TV | Total |
|--------------|------------------|----------|---------------|------------|-------|
|              |                  | Meetings | Road shows    | Interview  |       |
| 2007         | 76               | 39       | 14            | 1          | 130   |
| 2006         | 37               | 33       | 10            | 3          | 83    |
| 2005         | 43               | 23       | 16            | 5          | 87    |

## 5. RESPONSIBILITIES OF THE BOARD

### 5.1 Board Structure

The number of members on the Board of Directors is commensurate with the size and complexity of the Company's business. Currently, there are 12 Directors on the Board of Directors of the Company which consists of 3 Executive Directors and 1 Director in an executive position in the Company's subsidiary (as full-time employees of the Company/Subsidiary), 2 Non- Executive Directors and 6 Independent Directors (one half of Board of Directors). The Audit Committee comprises entirely of Independent Directors.

An Executive Director is a Director who is involved in the management of the Company on a fulltime basis and receives regular monthly remuneration from the Company in the form of salary or its equivalent.

# Independent Director:

The Independence of the Board of Directors is established by the appointment of Independent Directors who do not manage the Company or any of its subsidiaries, are independent from the management and significant shareholders, and have no business with the Company, which may compromise the Interests of the Company and/or the Shareholders.

The qualifications of Independent Director of the Company are tighter than required by the regulations in the area of the holding of the Company's shares.

Qualifications of Independent Directors of the Company:

They must not hold shares exceeding 2 percent, including shares held by a related person, of paid-up capital of the Company or of an affiliated, an associated company or a related company.

They must not be involved in the day-to-day management of the Company or an affiliated company, an associated company or a related company, or with the major shareholders of the Company.

They must be free of any present, direct or indirect, financial or other interest in the management and business of the Company, its subsidiaries, associated companies, or its major shareholders.

They must not be a relative of any executive Director, executive officer or major shareholder of the Company.

They must not be acting as a nominee or representative of any Director, major shareholder or shareholders, who are a relative of any major shareholders of the Company.

They must be able to carry out their duties, exercise their judgement, and report the committee's performances, which are assigned by the Board of Directors without being influenced by executive Directors or major shareholders of the Company, including related persons or relatives.

# Definition of Related Persons

Related persons shall include persons who are involved in any kind of benefits or are related to the Company's business to a significant amount, such as suppliers, customers, or creditors. This kind of connection may affect the Independent Directors in carrying out their duties independently or conveniently.

## Independent Director's Roles and Duties

Independent Directors should have access to adequate financial and other business information for them to perform their duties effectively.

They should regularly attend every board meeting, including committee meetings, and raise questions to ensure the interests of Company's shareholders' and the protection of rights of other stakeholders', and that the Company complies with best practices.

Independent Directors should possess abilities and display willingness to learn the Company's businesses, and express their views independently, as well as dedicate time and attention to the Company as needed.

Independent Directors should regularly hold meetings among themselves, and try in every way possible to look for opportunities in which they can discuss business management issues with the management.

Independent Directors should submit a confirmation letter to the Company verifying their independence in accordance with the Company's definition, on the date they accept the appointment and every subsequent year if required.

It is expected that there should be specific terms given to Independent Directors, and no Director is expected to stay on beyond a certain time limit. Nonetheless, the difficulties of searching for an appropriate replacement and the benefits of the working relationship built up over the years within the Independent Directors and their understanding of the business is also taken into account. Accordingly, at present no time limit has been set up for the Independent Directors apart from the statutory limits placed under applicable law.

#### Other Committees

The Board of Directors appointed the Audit Committee as part of the good corporate governance policy of the Company. The details of the members of the committee, their duties and responsibilities are presented under the sections "Management Structure" and "Audit Committee Report" of this Annual Report.

The Board of Directors appointed the Remuneration Committee and Nomination Committee in their meeting held on 15<sup>th</sup> November 2007. The details of these committees such as names and number of members, qualification, duties and responsibilities are disclosed on the website of the Company and under the subject "Management Structure" of this Annual Report.

## Aggregation or Segregation of Positions

The Chairman of the Board of Directors is an Independent Director and has no relationship with the management, as defined by the Stock Exchange of Thailand. The Chairman is not the same person as the Managing Director of the Company nor is he related in any way to the Managing Director of the Company in order to segregate the duties between the policy maker and the policy manager.

### 5.2 Roles, Duties and Responsibilities

# Leadership and Vision

The Board of Directors is the main driver in defining the direction of the company's performance, achieving its goals and objectives and to define the Company Mission, Vision, Core Values, strategic business plan, appointment of competent and effective management and managing the Company's affairs

in accordance with the law. The Board of Directors comprises of persons who have the knowledge, expertise, business experience and backgrounds which qualify them to perform their duties and responsibilities in accordance with the highest standards of business ethics.

The Board of Directors has clearly defined and demarcated powers, duties and responsibilities between each committee as mentioned under the "Management Structure" section of this Annual Report.

### The Corporate Governance Policy

In recognition of the fact that it is important and necessary for sustainable growth of operating business and long-term shareholder value, the Board of Directors has set up a Corporate Governance Policy for the Company. The Board of Directors has reinforced corporate governance by including policies and directions on operating the business, set up adequate internal controls and internal audit systems and monitoring management to perform effectively under the policy to ensure long term interests of shareholders under applicable laws with full transparency and correct business ethics. A Corporate Governance Policy Manual outlining it's features has been drawn up by the Company and already circulated to the Company's employees for the recognition of the necessity of Good Corporate Governance and is also disclosed on the Company's website.

The Company's Corporate Governance Policy consists of:

- 1. Right and Equitable Treatment of Shareholders and various groups of Stakeholders
- 2. Structure, Rules, Duties, Responsibilities, and Independence of the Board of Directors
- 3. Information Disclosure and Transparency
- 4. Controlling System and Risk Management
- 5. Business Ethics

The Board of Directors has started the process of annual review of Corporate Governance Policy and evaluation of the policy implementation from the year 2007 so that the Corporate Governance Policy of the Company is up to date and appropriate with the current situation.

### **Business Ethics**

The Company has set up a code of ethics for Directors, management and employees as a guideline to carry out their respective work for the Company in a transparent, honest, faithful and justifiable manner. It is also disclosed on the Company's website.

# Conflict of Interest

In order to prevent conflict of interest transactions, The Board of Directors, through the Audit Committee has supervised carefully such potential transactions by setting out a written policy and procedure of approval of transactions involving any potential conflict of interests and has set up an appropriate policy as follows:

#### Potential conflict of interest transactions

The Board of Directors is well aware of any transaction which could lead to a potential conflict of interest and/or a related party transaction, which, if any, is considered very carefully with a view to full compliance with the relevant rules and regulations of the Stock Exchange of Thailand, apart from compliance with the internal policies and guidelines set up by the Company. Moreover, such transactions are entered into strictly on an "Arms-Length" basis. The terms and conditions of such transactions are always in compliance with generally acceptable, standard commercial terms and conditions and appropriate disclosure regarding the details of the transactions viz. value, counter-party, reason and necessity of the transaction is made in this Annual Report and also in Form 56-1.

In addition to the above, Audit Committee and Internal Audit Department prepared the annual audit plan to review transactions that may cause conflict of interests. For the year 2007, the internal auditors audited the aforesaid transactions and reported the results thereof to the Audit Committee in the Audit Committee's Meeting No. 1/2008 in February 2008. The Audit Committee found that the Company has a proper policy for approval and prevention of abuse in such transactions. The existing conflict of interest transactions are made only on the basis of proper comparison of market prices and for the benefit of the Company. Adequate disclosures of all such material transactions have been made in this Annual Report.

Moreover, Internal Audit Department has reviewed the compliance of the Company in respect of the Notifications of the Stock Exchange of Thailand Re: Disclosure of Information and Act of Listed Companies Concerning the Connected Transactions (No.2), 2004. The details of the connected transactions have been explained under the topic "Connected Transactions" of this Annual Report. The results of the review have been reported to the Board of Directors of the Company. The Board of Directors of the Company is of the opinion that such transactions are fair and for the full benefit of the Company.

## Controlling System and Internal Audit

The Company recognizes the importance of internal control systems on an operational level to ensure that the operations are conducted efficiently. Powers and Duties of operations and management level personnel are laid down clearly. There is a proper level of control maintained on the utilization of Company's property/assets for the highest benefit of the Company and there is clear segregation between the operations units, control units and assessment units for the purpose of maintaining appropriate checks and balances. Moreover, an internal control system for the financial and accounting functions of the Company is clearly set up which allows adequate reporting to the relevant management.

The Company has the Internal Audit Department in order to ensure that the key operations and financial activities are conducted efficiently under the guidelines and relevant laws. Moreover, to ensure that the Company has complied with laws and regulations relating to the business of the Company, the Internal Audit Department conducts regular checks. Internal auditors report directly to the Audit Committee on all matters, in order to make the internal audit department completely independent of management.

Moreover, an internal control system for the financial and accounting functions of the Company is clearly set up which allows adequate reporting to the relevant managers to achieve the following

- 1. Efficient and effective operations, including skillful use of resources for the best benefit of the Company.
- 2. Accurate, reliable and prompt financial reporting.
- 3. Full compliance with the Company's policies, laws and regulations.

The Board of Directors recognizes the importance of Risk Management and is responsible directly on risk management of the organization with the objectives to support the work performance of the management of the Company to be efficient and effective and to achieve the business objectives. The Board of Directors has specified policy on Risk Management and Internal Control on the website of the Company and under the topic "Internal Control" of this Annual Report.

### 5.3 Board of Directors' Meetings

The Board of Directors' meetings are held quarterly on a regular basis (except in the first quarter when 2 ordinary meetings may be held), but extraordinary or special meetings, if required, may be called at any time during the year. The meeting has a specific agenda, which would include a review of the Company's operations. The Company Secretary sends the notice of the meeting and relevant documents to all directors, at least 7 days prior to the meeting date, so as to allow sufficient time for them to review the information before joining the meeting.

Board of Directors' meetings are held about 7 to 10 days after Audit Committee meeting so that the minutes of Audit Committee can be sent to the Board of Directors for their consideration and discussion during the Board meeting.

In every meeting, the minutes of the meeting are recorded, reviewed and adopted by the Board of Directors. The minutes of the meeting are kept with the Company Secretary for ready reference and review by other concerned parties.

The Board of Directors' meetings normally take around 2-3 hours. In the year 2007, the Board of Directors held 5 (2006: 5 times) ordinary meetings and held 4 extraordinary meetings (2006: nil). The record of attendance of the Directors is summarized as follows:

|    | Name of Director                  | ce / Total Meetings | (Times)       |                  |
|----|-----------------------------------|---------------------|---------------|------------------|
|    |                                   | Year 2007           | Year 2007     | Year 2006        |
|    |                                   | Ordinary Meeting    | Extraordinary | Ordinary Meeting |
|    |                                   |                     | Meeting       |                  |
| 1. | Admiral Dr. Amnad Chandanamattha  | 5/5                 | 4/4           | 5/5              |
| 2. | Mr. Khalid Moinuddin Hashim       | 5/5                 | 4/4           | 5/5              |
| 3. | Mr. Munir Moinuddin Hashim        | 5/5                 | 4/4           | 5/5              |
| 4. | Mr. Khushroo Kali Wadia           | 5/5                 | 4/4           | 5/5              |
| 5. | Mr. Jaipal Mansukhani             | 5/5                 | 4/4           | 5/5              |
| 6. | Police Lt.Gen Kiattisak Prabhavat | 5/5                 | 4/4           | 5/5              |

| 7. Mr. Chira Panupong        | 5/5 | 4/4 | 5/5 |
|------------------------------|-----|-----|-----|
| 8. Mr. Thira Wipuchanin      | 5/5 | 4/4 | 5/5 |
| 9. Mr. Suphat Sivasriaumphai | 5/5 | 3/4 | 5/5 |
| 10. Miss Nishita Shah        | 4/5 | 4/4 | 3/5 |
| 11. Mr. Kirit Shah*          | 3/3 | 3/3 | -   |
| 12. Mr. Peter Feddersen*     | 3/3 | 3/3 | -   |

<sup>\*</sup> Mr. Kirit Shah and Mr. Peter Feddersen were appointed to the Board of Directors during the year and attended all meetings since their appointment.

#### 5.4 Board Self Assessment

In the Board of Directors Meeting held on 15<sup>th</sup> November 2007, Board members conducted a self-assessment through a questionnaire following the SET guidelines which covered the subjects as follows:

Readiness

Strategy Setting and Policy Making

Risk Management and Internal Control

Conflict of Interest

Monitoring of financial reports and the results of operation

Board of Directors' meeting

Nomination

Remuneration

Performance Assessment for CEO

The scores of Board's Self Assessment fall in the level of "Excellent". Board of Directors intends to use this result to further improve their performance. It is now intended that self assessment will be done each year.

### 5.5 Directors and Management Remuneration

The management remuneration is fixed in accordance with the principles and policies set by the Board of Directors. The Board of Directors directly and specifically approves the remuneration of the Executive Board and the Director employed in an executive capacity in the Company's subsidiary based on the remuneration in the Industry for equivalent positions, financial status/performance of the Company and their respective individual performances.

In the year 2007, the Board appointed and assigned the Remuneration Committee to set procedures for consideration of the remuneration of the directors and management in accordance with international standards and comparable with other equivalent listed companies including companies in the transportation industry.

The Remuneration of the senior management included their salary, bonus, and other remuneration (income tax, house rental, and children's school fees in year 2006 but discontinued from year

Meeting. The Remuneration of Directors and Management has been disclosed hereinabove under the subject of "Disclosure and Transparency"

### 5.6 Director and Management Training

Board of Directors continues to try and enhance their value by participation in activities, courses and events which add to their knowledge base in the continually changing business environment to ensure that they are updated and posses full knowledge. All the Company's Directors have attended important training courses that are available such as; Director Certification Program (DCP) or at least the Director Accreditation Program (DAP) held by the Thai Institute of Directors Association (IOD).

### Directors' Orientation

During the year 2007, Mr. Kirit Shah and Mr. Peter Feddersen were appointed on the Board of Directors by the shareholders. The Company secretary informed and provided relevant documents for new Directors such as Director's handbook, the Company's corporate documents, CG Policy Manual, Business Ethics and Code of Conduct Manual, laws, regulations and practices which are related to the trading of Company's shares.